

Executive Biography

J. Donald (Don) Sheets

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Executive Vice President
Chief Financial Officer
Regional President, North America

Primary Responsibilities

- Ensure the sustainable financial health of Dow Corning, and develop sound planning and investment strategies for global effectiveness.
- Oversee Dow Corning's business in North America, and lead geographic and employee leadership development activities in this region.
- Ensure legal entity compliance and adherence to the Code of Business Conduct.

Experience and Expertise

Don Sheets joined Dow Corning in 1982, and has since held a variety of management and professional roles in accounting, finance and marketing. Through a series of commercial management positions in Dow Corning's Electronics business, Don helped improve customer relationships and channel effectiveness while leading the commercialization of several new products.

In 2001, Don was named general manager for Web Business and was instrumental in the launch of the XIAMETER® brand offering – a web-based business model designed for customers who want efficiency in purchasing high quality products at market-driven prices.

Don was named vice president and chief financial officer in 2003. In 2009, he also assumed the role of North America regional president.

Education

- Bachelor of Arts in economics and management: Albion College, Michigan.
- Master of Business Administration in operations management: University of Michigan.

External Representation

Don serves as a Trustee, Albion College; Director and Treasurer, Midland Center for the Arts; and as Director, Wolverine Bank.

Guiding Principle

The customer is at the center of what we do.



About Dow Corning

Dow Corning (dowcorning.com) provides performance-enhancing solutions to serve the diverse needs of more than 25,000 customers worldwide. A global leader in silicones, silicon-based technology and innovation, Dow Corning offers more than 7,000 products and services via the company's *Dow Corning*® and XIAMETER® brands. Dow Corning is a joint venture equally owned by The Dow Chemical Company and Corning, Incorporated. More than half of Dow Corning's annual sales are outside the United States.